



Press release
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ENGIE Solutions and IVECO commit to making NGV a key component of the clean transport transition

One year's worth of free fuel with 100 new IVECO trucks running on natural gas, the equivalent of 2 to 3 million litres of diesel for hauliers, and a significant decrease in particulate, NO₂ and CO₂ emissions for the planet.

Key players in the energy transition, IVECO and ENGIE Solutions have formalised a partnership aiming to revive the road haulage sector and the transition toward more sustainable transport. In practical terms, buyers of the first hundred IVECO S-WAY Natural Power trucks ordered from 21 July 2020, with a supply contract with ENGIE Solutions, will receive a card including one year's worth of free fuel, valid at all public CNG and LNG stations across the ENGIE Solutions network. The huge advantage of natural gas over diesel, LPG and heavy fuels is a 95% decrease in fine particulates, a 90% decrease in NO₂ and a significant drop in CO₂.

IVECO, a pioneer and leader in the production and sale of natural gas vehicles for more than 25 years, and ENGIE Solutions, the leading developer of sustainable transport in France (natural gas for vehicles, hydrogen, electric) have joined forces to support the business recovery of the road haulage sector.

In order to tackle the drop in traffic caused by the health crisis and the heavy impact on the financial health of road hauliers, IVECO and ENGIE Solutions are launching an exceptional offer of one year's worth of free fuel to the hauliers who purchase an IVECO S-WAY Natural Power:

- For purchasing an IVECO-S-WAY rigid lorry with a GVW (Gross Vehicle Weight) of 19 to 32 tons, the haulier will receive a fuel card offering 18,000 kg of CNG or LNG - the equivalent of 20,000 litres of diesel: enough to cover a distance of 60,000 km in mixed urban/extra-urban driving cycle.
- For the purchase of an IVECO S-WAY tractor trailer with a GCW (Gross Combined Weight) of 44 to 50 tons, the haulier will receive a fuel card offering 25,600 kg of CNG or LNG - the equivalent of 30,000 litres of diesel: enough to travel a distance of 100,000 km on the highway.

Customers who choose the bio-NGV option will also benefit, paying only for any amounts that exceed the offer. In fact, biomethane, derived from waste-to-energy conversion, also offers significant energy independence and a completely virtuous operating cycle, from well to wheel, reducing CO₂ emissions by up to 95%.

In this race against global warming, all resources available must be used. That is why IVECO is continuing to develop CNG and LNG vehicles, 100% compatible with bio-NGV, in order to meet the most complex requirements and applications of hauliers.

"The NGV market is still thriving in France, and a growing number of companies are now choosing this promising technology which is already mature and viable. IVECO, which has always been at the forefront of technology with its Stralis NP, and now the IVECO S-WAY NP, welcomes this emblematic partnership with ENGIE Solutions," said Thierry Kilidjean, Managing Director of

IVECO France, adding: *"This unprecedented crisis has had a major impact on hauliers who have nevertheless remained committed and have played a key role in ensuring food supplies in France. This offer was designed for them, in order to thank them for their unfailing support, and enable them to continue to implement their sustainable energy transition while also meeting the needs of their customers."*

"The crisis we have just been through is forcing us to step up the transition to a carbon-neutral economy. The challenge is particularly significant in the field of transport and freight haulage. Through this partnership with IVECO France, ENGIE Solutions is continuing to develop its NGV services. This expertise builds on its know-how in developing a sustainable transport service, which also includes hydrogen and electric," said Yann Rolland, Managing Director of ENGIE Solutions' Towns and Communities Business Unit.

In 2020, demand for natural gas trucks will continue to grow in Europe, thanks to the opening of 200 new NGV stations and the development of new sectors, such as the transport of fuel and other hazardous substances and the building and public works sector. This exclusive offer is a unique and unprecedented opportunity to not only combine financial profitability and energy transition, but also carry out major changes today for a decarbonised transport of tomorrow.

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About ENGIE Solutions

ENGIE Solutions supports cities, industries and tertiary sector companies by providing them with answers to the challenge of the energy transition through turnkey and tailor-made solutions.

ENGIE Solutions' experts bring all their know-how to bear on achieving three goals: optimising the use of energy and resources, greening energy, and reinventing living and working environments.

ENGIE Solutions is the promise of a single point of contact and a combination of complementary services that extend beyond energy. The company is committed to achieving results and its 50,000 employees which operate throughout France (900 sites) have expertise in a diverse number of areas, ranging from design to operation of infrastructure and services, to funding, installation and maintenance.

ENGIE Solutions is part of the ENGIE group, a global leader in low-carbon energy and services whose ambition is to become the leader in the zero-carbon transition.

Turnover: €10 billion.

For further information: www.engie-solutions.com

About IVECO

IVECO is a brand of CNH Industrial N.V., a world leader in capital goods quoted on the New York Stock Exchange (NYSE: CNHI) and the Italian stock exchange Mercato Telematico Azionario de Milan (MI: CNHI). IVECO designs, produces and sells a vast range of light, medium and heavy industrial vehicles, all-terrain trucks, and special vehicles for off-road use.

The brand's vast range of vehicles include the Daily, a utility vehicle that ranges from 3.3 to 7.2 tons, the Eurocargo for 6 to 19 tons, and the Trakker (specific for off-road missions) and the IVECO WAY range with the long-haul IVECO S-WAY, and the IVECO X-WAY for building site applications.

The IVECO Astra brand produces vehicles for mining and building and public works applications, rigid and articulated dumper trucks and special vehicles.

IVECO employs nearly 21,000 employees around the world and manages production sites across 7 countries in Europe, Asia, Africa, Oceania and Latin America, where vehicles are produced using state of the art technology. 4,200 points of sale and support in more than 160 countries provide assistance the world over wherever an IVECO vehicle is in operation.

For further information on IVECO, visit www.iveco.com

For further information on CNH Industrial, visit www.cnhindustrial.com