



Press release  
4<sup>th</sup> February 2021

## Icomera keeps Landline passengers connected through the entire journey

**BETHESDA, MD – ENGIE Solutions, through its subsidiary Icomera, and its longstanding partnership with Prevost delivers a transformed regional travel experience to The Landline Company (Landline).**

Icomera's X<sup>3</sup> Advanced Gateway was chosen as the central connectivity platform, delivering reliable Internet connectivity and onboard entertainment services to customers connecting from airside to landside travel modes. The advanced X-Series gateway sets the stage for The Connected Journey, delivering a significantly improved operator and passenger experience.

Keeping Landline's customers entertained and productive throughout the journey is one of the easiest ways to protect the onboard reputation and improve the onboard experience. The Icomera Connected Journey provides seamless connectivity – and premium entertainment – from origin to destination. The high-quality Internet connection allows customers to remain connected while the media portal provides an immersive entertainment experience for those seeking a more leisurely journey.

Landline is building the future of air travel by seamlessly connecting air and ground transportation. Using Landline's platform, airlines can access new markets and create bespoke check-in experiences for their customers by offering seamless connections to buses and private cars. Customers enjoy a hassle-free booking and travel day experience that even includes through check of baggage between the ground and the air. Landline currently powers regional air service to 7 cities in Minnesota on behalf of its partner, Sun Country Airlines.

As passenger expectations continue to rise, so does the demand for transport operators to provide exciting new services for their passengers, of which reliable onboard Wi-Fi is one of the most sought-after. Having Internet connectivity on the move is no longer seen as a luxury amenity for passengers, but a necessary service that operators must offer to remain competitive.

Icomera has been serving the motorcoach industry since 2008. Answering the challenges of the COVID-19 pandemic, Icomera adapted to the needs of the transportation market by expanding into the regional luxury bus market to offer connectivity to all transport customers - landside to transit line.

*"We are helping operators take their service next-level; stand out from the competition and win back customers", said Gabriel Lopez-Bernal, Vice President of Sales & Marketing for Icomera US. "Our work with Landline is just one piece of the growth anticipated for 2021."*

*"Reliable Wi-Fi and streaming entertainment have become the foundation of delivering a great onboard experience. The Icomera system has an intuitive interface for customers and most importantly, reliably delivers great signal connectivity," said Dave Ziemer, General Manager of Operations at Landline. "We look forward to continuing to deliver great experiences to our customers with our partner Icomera."*

After successful install and deployment, a further Icomera solution was installed on the Landline Select, black car service, marking Icomera's first deployment with a black car service in North America.

## About Icomera

Icomera is the world's leading provider of wireless Internet connectivity for public transport and is committed to promoting green mobility. Serving millions of Wi-Fi users worldwide, our award-winning technology makes public transport a better, safer, more attractive option for passengers, supporting our mission to help contribute to a reduction in carbon emissions of 3.5 million metric tons by 2022. A wholly owned subsidiary of ENGIE Solutions, Icomera is headquartered in Gothenburg, Sweden, with main offices in the United Kingdom, Germany, France, Italy, the United States, and Canada.

Find out more at [icomera.com](http://icomera.com)

## About ENGIE Solutions

ENGIE Solutions supports towns, industries, and companies in the tertiary sector, providing them with solutions to the challenges posed by the energy transition in the form of turnkey and bespoke packages.

ENGIE Solutions' experts apply all their expertise in pursuit of three aims: optimising the use of energy and resources, greening energies, and reinventing living and working environments.

ENGIE Solutions guarantees its clients a single point of contact and a combination of complementary offerings that go beyond energy. The company is committed to achieving results and its 50,000 employees which operate throughout France (900 sites) have expertise in an extremely diverse number of areas, ranging from the design and operation of infrastructure & services, to funding, installation, and maintenance.

ENGIE Solutions is part of the ENGIE Group, one of the world's leading low-carbon energy and services groups whose purpose is to act to accelerate the transition towards a carbon-neutral world.

Turnover: €10 billion.

To find out more, visit <https://www.engie-solutions.com/en>

## About The Landline Company

The Landline Company is an independently owned transportation company that provides nonstop bus service from outstate cities to hub airports, making travel more accessible to more people. [www.landline.com](http://www.landline.com)

## About Prevost

Prevost is a leading manufacturer of premium intercity touring coaches and the world leader in the production of conversion coaches for high-end motorhome and specialty conversion. As part of the Volvo Group, it has access to the financial strength, research capability, and manufacturing expertise of the group. The Volvo Group is one of the world's leading manufacturers of heavy-duty diesel engines. Prevost has its main manufacturing facilities in Sainte-Claire, Quebec, Canada and has ten Parts and Service Centers located in the United States and Canada. [www.prevostcar.com](http://www.prevostcar.com)

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### Hero Image Approved by Customer:

